



**YOUR QLD
INDUSTRY
SUPER FUND**



ANNUAL REPORT 2011/2012

**"IT'S OUR
OLD INDUSTRY
SUPER FUND"**

BEN LAURENS, BUSSQ MEMBER



BUSSQ
building super

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This Annual Report covers

BUSSQ Employer Sponsored Plan (Flexible Choice)

BUSSQ Premium Choice

BUSSQ Pension Choice and

Transition to Retirement Pension

Registration number R1055870

ABN 85 571 332 201

SFN 268 338 948

Trustee: BUSS(Queensland) Pty Ltd

ABN 15 065 081 281

AFSL 237860

RSE L0002158

BUSSQ SPIN code: BUS0001AU

A WORD FROM THE CHAIRMAN



The 2011/2012 financial year was a rather difficult one for investors with European government debt, and the negative impact it was having on world share markets, dominating the investment landscape over the period. There was also some slowdown in China's economic growth and Asian growth generally.

In contrast, there were positive signs emerging from the USA with its unemployment rate starting to show signs of real improvement.

Australia's two speed economy was evident during this period with mining related activities booming but other sectors, such as manufacturing and retail, struggling. Our own building and construction industry was also slow outside mining related projects.

Despite the uncertainty, BUSSQ continues to deliver strong investment returns to members over the long term. The strong performance was again recognised by *Money* magazine when BUSSQ was named Best Balanced Super Fund 2011 in their Best of the Best awards. This was the second year in a row we have won this award.

During the year we also made a decision to invest in direct property and as a consequence purchased the four storey office block at 299 Coronation Drive, Milton in Brisbane (see pic opposite).

Our dedication and commitment to 'always put our members first' has reaped the ultimate reward. Members voted BUSSQ a **WINNER – Overall Member Satisfaction** and **WINNER – Customer Service** in the Member Sentiment and Communications Report Survey conducted by Investment Trends in June 2012.

BUSSQ's commitment to the well-being of workers in the Queensland building, construction and civil industries was also evident in a positive way. During the year BUSSQ actively participated in the BUSSQ BUSSTA Gut Challenge which tackled the poor health of Queensland construction workers. A total weight loss of 95 kilos and 121cms off waists was achieved by the 100 participants across six Brisbane work sites. We also actively supported the Mates in Construction initiative – the suicide awareness and prevention program for construction workers.

The launch of our new website was an initiative that has '*made the difficult easy*' for our members. The new site allows us to analyse usage as well as provide us with the means to interact more easily with members. Like it or not, we are in the digital age and it is imperative we keep pace with it!

We were also in the middle of developing a new, simplified and cost-effective product which contains a single diversified investment option and a basic insurance offering to cater for those members who do not want to exercise investment choice. This product is likely to be available late 2012.

Lastly, I would like to thank the hard-working and dedicated team at BUSSQ who are on the front foot when it comes to leading the way for members.

A handwritten signature in black ink that reads "Bob Lette". The signature is fluid and cursive, with a large, stylized 'B' and 'L'.

Bob Lette
Chairman

- ✓ **BUSSQ IS AN INDUSTRY SUPER FUND FOR THE QUEENSLAND BUILDING AND CONSTRUCTION INDUSTRY**
- ✓ **BUSSQ \$2 BILLION STRONG**
- ✓ **OVER 90,000 MEMBERS**
- ✓ **OVER 13,000 PARTICIPATING EMPLOYERS**
- ✓ **COMPETITIVE FEES**
- ✓ **PROFIT FOR MEMBERS**
- ✓ **STRONG INVESTMENT RETURNS**

BUSSQ'S 2011/12 SUPER RETURNS IN BRIEF	Super	Pensions
PREMIXED		
Defensive	4.52%	4.87%
Balanced Growth	1.00%	2.21%
High Growth	-0.33%	0.01%
SINGLE ASSET CLASS		
Cash	4.59%	5.41%
Diversified Fixed Interest	7.93%	9.37%
Australian Shares	-6.32%	-6.69%
Australian (Larger Companies) Shares	-5.01%	-1.83%
Australian (Small Companies) Shares	-7.14%	-8.45%
All Shares	-4.90%	-4.52%
International Shares	5.26%	5.69%
International Shares (Emerging Markets)	-4.63%	-5.37%

BUSSQ FEATURES AND BENEFITS



QLD industry super fund

BUSSQ is an industry super fund created for and by Queenslanders in the building, construction and civil industries. Our members always come first. ALL PROFITS are returned to members, unlike many other super funds that pay a proportion of their profits to shareholders and commissions to agents. This means more money for you.



Low fees

BUSSQ keeps its fees low to ensure more money goes to members. There are NO establishment or contribution fees and our direct administration fee is only \$1.50 per week.



Industry-leading arrears process

BUSSQ is committed to making sure you receive the super you're entitled to. Our highly skilled Arrears Department works closely with unions, employers and major contractors to help you get the super you've worked hard for. If you have questions or concerns about your super payments, give us a call.



Strong investment returns

BUSSQ is one of Australia's top performing super funds and has consistently outperformed other super funds over the long term. BUSSQ has also been awarded *Money* magazine Best Balanced Super Fund for two years in a row - 2010 and 2011.



Financial planning advice at no extra cost

BUSSQ gives you access to practical financial advice about your super at no extra cost, as it's included in the BUSSQ administration fee. Speak to a financial adviser over the phone or in person.



Insurance flexibility

Our insurance products are designed to provide you with a simple, low-cost alternative when it comes to purchasing insurance protection. Cover includes:

- **Death only**
- **Death and Total and Permanent Disablement, and**
- **Income Protection.**

Cover is specifically for the building, construction and civil industries and the insurance premium you pay depends on the work you do, the amount of cover you choose, your age and whether you are male or female.

CALL US

WWW.BUSSQ.COM.AU

1800 MY BUSSQ

1 8 0 0 6 9 2 8 7 7

FINANCIAL ADVICE AT NO EXTRA COST TO MEMBERS

BUSSQ provides members with relevant and practical financial advice about their super at no extra cost.

Talk to a BUSSQ financial planner about:

- Making your super savings work harder for you
- Ways to minimise tax through super
- Your insurance needs
- Which investment option/s are best for you
- Salary sacrificing – what it is and how it might work for you
- Preparing for retirement
- Post retirement planning
- Maximising your Centrelink benefits.

Depending on your financial advice query and where you live, we will direct you to speak with a financial planner either over the phone or in person. If you need advice beyond your super this is available too. We will advise you of the cost of this non-super advice before going ahead, so there will be no surprises.

CALL US on 1800 MY BUSSQ (1800 692 877).

Note: BUSSQ has partnered with Money Solutions to offer BUSSQ members financial advice in relation to their superannuation over the phone, at no extra cost as the cost for this advice is included in the fund's administration fees. Money Solutions AFS Licence 258145.

A GENUINE BANKING ALTERNATIVE

ME Bank is a 100% Australian owned, APRA regulated Bank, established by industry super funds. We were proudly built to provide a genuine banking alternative – a fairer way to bank.

ME Bank's product range is straightforward, easy-to-understand and transparent. Talk to us today about:

- Home/investment property loans
- Transaction accounts
- Savings accounts
- Term deposits
- Personal loans
- Credit cards



TO FIND OUT MORE ABOUT ME BANK
CALL 13 15 63 OR VISIT MEBANK.COM.AU

This information is about products and services available to you as a BUSSQ member. BUSSQ and ME Bank are not agents or representatives of one another. BUSSQ does not accept responsibility or liability for any loss or damage caused by the products or services provided by ME Bank. BUSSQ invests in ME Bank but does not receive any commissions as a result of members using ME Bank products and services. Members Equity Bank Pty Ltd ABN 56 070 887 679 holds an Australian Credit Licence 229500 and is the provider of the credit products referred to above.

MANAGING BUSSQ

The Trustee of the Building Unions Superannuation Scheme (Queensland) (BUSSQ) is BUSS(Queensland) Pty Ltd (ABN 15 065 081 281) and it is responsible for managing the Fund on behalf of its members. BUSSQ's ABN is 85 571 332 201.

The Board of the Trustee company has six directors comprising an equal number of directors nominated by employers and members. BUSSQ is a regulated Fund which is operated to comply with the Superannuation Industry (Supervision) Act 1993 (SIS). BUSSQ is an employer sponsored, public offer fund.

The Trustee holds an Australian Financial Services Licence (AFSL) and is licenced to provide personal financial advice on superannuation products. The Trustee's AFSL number is 237860 and its RSE licence number is L0002158. BUSSQ's Super Fund Number (SFN) is 268338948 and its RSE registration number is R1055870. Australian Administration Services (AAS) is the Fund's administrator of BUSSQ.

HOW ARE MEMBER DIRECTORS APPOINTED TO THE BOARD?

The Queensland branches of the Construction, Forestry, Mining and Energy Union and the Australian Building Construction Employees and Builders Labourers Federation nominate **three directors** to represent the members.

HOW ARE EMPLOYER DIRECTORS APPOINTED TO THE BOARD?

The Master Builders Queensland nominates **three directors** to represent employers to the Fund.

HOW ARE DIRECTORS REMOVED FROM THE BOARD?

Representatives on the board can be removed if they become disqualified (under SIS), suspended or if there is a court order to remove them. Replacement representatives are appointed from the same sponsor to ensure there is always equal representation of members and employers.

HOW OFTEN DOES THE BOARD MEET?

The board meets bi-monthly and has the responsibility of ensuring that the Fund is run in the best interests of all members. The directors also ensure that the Fund is operated and managed in accordance with the Trust Deed and superannuation legislation.

MEMBER DIRECTORS	EMPLOYER DIRECTORS
WALLACE TROHEAR (SINCE 1993)	BOB LETTE – CHAIRMAN (SINCE 1985)
PAUL RICHARDS (SINCE 1985)	GRAHAM CUTHBERT (SINCE 2003)
GREG SIMCOE (SINCE 1992)	GARRY ROSSOW (SINCE 1994)

MANAGING BUSSQ AND SERVICE PROVIDERS

TRUSTEE COMMITTEES

Certain Trustee responsibilities are delegated to committees consisting of Trustee Directors. These include a committee for audit, compliance and risk management review; a committee to make recommendations to the Board regarding investments; a committee to review director and executive appointments and remunerations; and a committee to review claims for death benefits and total and permanent disablement benefits.

The committees are appointed by the BUSSQ Board of Directors.

The committees report to the Trustee Board at the following Board meeting to have their decisions ratified. The Trustee also appoints ad hoc committees for special projects, eg. tenders.

The following representatives sat on these committees throughout the 2011/2012 financial year:

Audit, Compliance and Risk Management Committee

- Wallace Trohear (Chairman)
- Graham Cuthbert
- Bob Lette
- Leonie Taylor (Bentleys)
(independent committee member)

Investment Committee

- Bob Lette (Chairman)
- Garry Rossow
- Greg Simcoe

Remuneration and Nominations Committee

- Wallace Trohear (Chairman)
- Bob Lette
- Paul Richards

Claims Committee

- Paul Richards (Chairman)
- Graham Cuthbert
- Wallace Trohear

PROFESSIONAL ADVISERS AND SERVICE PROVIDERS

As at 30 June 2012 the following companies provided professional services to the BUSSQ Trustee to assist in efficient and proper management of the Fund.

Administrator

- Australian Administration Services Pty Ltd

Auditor

- Crowe Horwath

Tax Agent

- Ernst and Young

Insurer – group life

- OnePath

Insurer – professional indemnity

- Chubb

Investment advice

- Frontier Advisors

Legal advice

- Corrs Chambers Westgarth

Financial Advice for members

- Money Solutions Pty Ltd

INDEMNITY INSURANCE

The Trustee holds indemnity insurance to protect the Fund, the directors and officers from losses arising out of legal action taken against the Trustee.

No penalties were imposed against the Trustee in the 2011/2012 financial year.

RELATED PARTY TRANSACTIONS

Master Builders Queensland Insurance Services, which is owned by the Master Builders Queensland, arrange certain insurances on behalf of the Fund.

INVESTMENT OBJECTIVE

The broad investment objective of the Trustee is to maximise investment returns without taking unacceptable risks. In addition, the Trustee has set an objective for each investment option. In other words, the Trustee has set a specific target performance for each option and these are set out in the tables on the following pages. In order to achieve its investment objectives, the Trustee has established a strategy for each option. The Trustee aims to invest in various asset classes for each investment choice at certain levels, called the 'target asset allocation' and these are also set out in the tables on the following pages.

Note that these allocations will be the normal mix of asset classes for each option, but the actual investment allocations may differ slightly from the target allocation, as the Trustee needs the flexibility to respond to conditions in the market. The Trustee will not, however, invest outside certain asset class ranges, which have been established with the help of a professional investment consultant. The Fund's Trustee constantly monitors investments and may vary the asset mix during the year in accordance with market conditions to help achieve a steady and consistent return.

In addition, professional investment managers are appointed to manage the funds within those asset class ranges. They are required to report to the Trustee regularly and are continuously monitored. Investing in a range of asset classes with a range of specialist investment managers offers diversification and in turn reduces investment risk.

2011/2012 INVESTMENT REPORT

The 2011/12 financial year was very difficult for investors. Investment markets were negatively influenced by concerns around excessive government debt in the Euro zone and USA and slowing growth in China.

In Australia most non-mining related industries struggled and consumer spending contracted. These conditions drove down the Australian share market and resulted in us losing 7.6% of the value of our Australian share portfolio.

Our Global shares did a bit better and delivered a 1.9% positive result. However attractive returns were achieved in some other asset classes as follows:

- Private Equity +6.2%
- Property +6.3%
- Fixed Interest + 9.7%
- Infrastructure + 8.5%

During the year we made a couple of interesting new investments. These included purchasing a four storey office block at 299 Coronation Drive in Brisbane and an investment into bank loans in the US and Europe through Babson Capital.







Thankfully investment markets have started on a positive note since 1 July 2012 and for the first three months of the new financial year, the Balance Growth option is up 3.77%.

Overall, we are hopeful of a much better year in 2012/13, but we do expect continuing volatility along the way.




BUSSQ MEMBER INVESTMENT OPTIONS

PRE-MIXED OPTIONS

<div></div> <div>DEFENSIVE</div>	<div></div> <div>PREMIUM BALANCED GROWTH</div>	<div></div> <div>HIGH GROWTH</div>																																																																																				
<div>Overview</div> <div>Designed for short to medium term investors looking for stable returns with minimal capital growth. The Defensive option provides investment mainly in fixed interest securities, with moderate exposure to growth assets, such as shares and property. The frequency of a negative return is expected to be once in 25 years.</div>	<div>Overview</div> <div>Designed for medium to long term investors. This is BUSSQ's default option for members that don't actively choose an investment option. Premium Balanced Growth is the most diversified Premixed option and provides a mix of growth and defensive assets such as shares, property and fixed interest securities. The frequency of a negative return is expected to be once in seven years.</div>	<div>Overview</div> <div>This option may suit long term investors looking for an attractive return and capital growth who can tolerate a higher level of risk and volatility. High Growth provides a high allocation of investments to growth assets, such as shares. The frequency of a negative return is expected to be once in five years.</div>																																																																																				
<div>Investment objective</div> <div>For the annual rate credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +3% per annum.</div>	<div>Investment objective</div> <div>For the annual rate credited to members to exceed the change in the Consumer Price Index by +4% per annum.</div>	<div>Investment objective</div> <div>For the annual rate credited to members to exceed change in the Consumer Price Index by +4.5% per annum.</div>																																																																																				
<div>Target asset allocation</div> <div><table><tr><td>Fixed Interest</td><td>26.5%</td><td><div></div></td></tr><tr><td>Cash</td><td>20.0%</td><td><div></div></td></tr><tr><td>Infrastructure</td><td>12.0%</td><td><div></div></td></tr><tr><td>Property</td><td>12.0%</td><td><div></div></td></tr><tr><td>Australian Shares</td><td>10.0%</td><td><div></div></td></tr><tr><td>International Shares</td><td>9.5%</td><td><div></div></td></tr><tr><td>Opportunistic Debt</td><td>5.0%</td><td><div></div></td></tr><tr><td>Agriculture</td><td>3.0%</td><td><div></div></td></tr><tr><td>Int. Private Equity</td><td>1.0%</td><td><div></div></td></tr><tr><td>Aust. Private Equity</td><td>1.0%</td><td><div></div></td></tr></table></div>	Fixed Interest	26.5%	<div></div>	Cash	20.0%	<div></div>	Infrastructure	12.0%	<div></div>	Property	12.0%	<div></div>	Australian Shares	10.0%	<div></div>	International Shares	9.5%	<div></div>	Opportunistic Debt	5.0%	<div></div>	Agriculture	3.0%	<div></div>	Int. Private Equity	1.0%	<div></div>	Aust. Private Equity	1.0%	<div></div>	<div>Target asset allocation</div> <div><table><tr><td>Australian Shares</td><td>29.0%</td><td><div></div></td></tr><tr><td>International Shares</td><td>23.0%</td><td><div></div></td></tr><tr><td>Property</td><td>12.0%</td><td><div></div></td></tr><tr><td>Infrastructure</td><td>12.0%</td><td><div></div></td></tr><tr><td>Fixed Interest</td><td>10.0%</td><td><div></div></td></tr><tr><td>Opportunistic Debt</td><td>5.0%</td><td><div></div></td></tr><tr><td>Agriculture</td><td>3.0%</td><td><div></div></td></tr><tr><td>Cash</td><td>2.0%</td><td><div></div></td></tr><tr><td>Int. Private Equity</td><td>2.0%</td><td><div></div></td></tr><tr><td>Aust. Private Equity</td><td>2.0%</td><td><div></div></td></tr></table></div>	Australian Shares	29.0%	<div></div>	International Shares	23.0%	<div></div>	Property	12.0%	<div></div>	Infrastructure	12.0%	<div></div>	Fixed Interest	10.0%	<div></div>	Opportunistic Debt	5.0%	<div></div>	Agriculture	3.0%	<div></div>	Cash	2.0%	<div></div>	Int. Private Equity	2.0%	<div></div>	Aust. Private Equity	2.0%	<div></div>	<div>Target asset allocation</div> <div><table><tr><td>Australian Shares</td><td>37.0%</td><td><div></div></td></tr><tr><td>International Shares</td><td>27.0%</td><td><div></div></td></tr><tr><td>Infrastructure</td><td>12.0%</td><td><div></div></td></tr><tr><td>Property</td><td>12.0%</td><td><div></div></td></tr><tr><td>Opportunistic Debt</td><td>5.0%</td><td><div></div></td></tr><tr><td>Agriculture</td><td>3.0%</td><td><div></div></td></tr><tr><td>Int. Private Equity</td><td>2.0%</td><td><div></div></td></tr><tr><td>Aust. Private Equity</td><td>2.0%</td><td><div></div></td></tr></table></div>	Australian Shares	37.0%	<div></div>	International Shares	27.0%	<div></div>	Infrastructure	12.0%	<div></div>	Property	12.0%	<div></div>	Opportunistic Debt	5.0%	<div></div>	Agriculture	3.0%	<div></div>	Int. Private Equity	2.0%	<div></div>	Aust. Private Equity	2.0%	<div></div>
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<div>Suggested minimum time horizon</div> <div>At least three years</div>	<div>Suggested minimum time horizon</div> <div>At least five years</div>	<div>Suggested minimum time horizon</div> <div>At least 10 years</div>																																																																																				
<div>Compound average return over 5 years (2008–2012 Financial Years)</div> <div>2.85%</div>	<div>Compound average return over 5 years (2008–2012 Financial Years)</div> <div>0.32%</div>	<div>Compound average return over 5 years (2008–2012 Financial Years)</div> <div>-0.28%</div>																																																																																				
<div>Risk factor</div> <div><div></div><div>LOW</div></div> <div>Risk band</div> <div>2</div>	<div>Risk factor</div> <div><div></div><div>HIGH</div></div> <div>Risk band</div> <div>4</div>	<div>Risk factor</div> <div><div></div><div>HIGH</div></div> <div>Risk band</div> <div>6</div>																																																																																				

BUSSQ MEMBER INVESTMENT OPTIONS

SINGLE ASSET CLASS OPTIONS		
 CASH	 DIVERSIFIED FIXED INTEREST	 AUSTRALIAN SHARES
Overview This investment option is for investors who are risk averse and looking for a secure 100% cash investment. This option may suit members who are willing to sacrifice overall return in favour of less risk and a steady rate of return. The Cash pool aims to avoid negative returns in any year.	Overview This investment option is for investors looking for a stand-alone Fixed Interest investment. This option invests in BUSSQ's Australian and International Fixed Interest sectors with weightings that replicate the Premium Balanced Growth option's allocations to these two sectors. The frequency of a negative return is expected to be once in 20 years.	Overview This investment option is for investors looking for a stand-alone Australian Shares investment. This option is a sector specific option and invests 100% in BUSSQ's Australian Shares sector. The frequency of a negative return is expected to be once in four years.
Investment objective For the annual rate credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +1% per annum.	Investment objective For the annual rate credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +2.0% per annum.	Investment objective For the annual rate credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +4.5% per annum.
Target asset allocation Cash 	Target asset allocation Diversified Fixed Interest 	Target asset allocation Australian Shares 
Suggested minimum time horizon Not applicable	Suggested minimum time horizon At least three years	Suggested minimum time horizon At least 10 years
Compound average return over 5 years (2008-2012 Financial Years) 4.18%	Compound average return over 5 years (2008-2012 Financial Years) 7.34%	Compound average return over 5 years (2008-2012 Financial Years) -1.92%
Risk factor  Risk Band 1	Risk factor  Risk Band 3	Risk factor  Risk Band 6







BUSSQ MEMBER INVESTMENT OPTIONS

SINGLE ASSET CLASS OPTIONS

 AUSTRALIAN (LARGER COMPANIES) SHARES	 AUSTRALIAN (SMALL COMPANIES) SHARES	 ALL SHARES						
Overview This investment option is for investors looking for a standalone investment focused on shares in larger Australian companies. This option is a sector specific option and invests 100% in Australian shares and, in particular, larger listed companies. The frequency of a negative return is expected to be once in four years.	Overview This investment option is for investors looking for a standalone investment, focused on shares in smaller Australian companies. This option is a sector specific option and invests 100% in Australian shares and, in particular, smaller listed companies. The frequency of a negative return is expected to be once in four years.	Overview This investment option is for investors looking for a diversified shares investment covering both Australian and International Shares. The option will invest 50% in Australian Shares and 50% in Overseas Shares with no currency hedging (unhedged). The frequency of a negative return is expected to be once in four years.						
Investment objective The investment objective is for the annual rate of earnings credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +4.5% per annum.	Investment objective The investment objective is for the annual rate of earnings credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +5% per annum.	Investment objective The investment objective is for the annual rate of earnings credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +4.5% per annum.						
Target asset allocation Australian (Larger Companies) Shares 	Target asset allocation Australian (Smaller Companies) Shares 	Target asset allocation <table><tr><td>Australian Shares</td><td>50%</td><td></td></tr><tr><td>International Shares</td><td>50%</td><td></td></tr></table>	Australian Shares	50%		International Shares	50%	
Australian Shares	50%							
International Shares	50%							
Suggested minimum time horizon At least 10 years	Suggested minimum time horizon At least 10 years	Suggested minimum time horizon At least 10 years						
Compound average return over 5 years (2008–2012 Financial Years) N/A^	Compound average return over 5 years (2008–2012 Financial Years) N/A^	Compound average return over 5 years (2008–2012 Financial Years) N/A^						
Risk factor Risk Band  HIGH 6	Risk factor Risk Band  HIGH 6	Risk factor Risk Band  HIGH 6						

BUSSQ MEMBER INVESTMENT OPTIONS

SINGLE ASSET CLASS OPTIONS

 INTERNATIONAL SHARES	 INT. (EMERGING MARKETS) SHARES
Overview This investment option is for investors looking for a stand-alone International Shares investment. This option has variable currency hedging depending on market conditions and the assessed relative value of the Australian dollar. The frequency of negative return is expected to be once in four years.	Overview This investment option is for investors looking for a standalone investment in International Shares in emerging market countries (ie. Brazil, India, China). This option is unhedged, which means that it will be subject to fluctuations in performance because of currency movements. The frequency of a negative return is expected to be once in four years.
Investment objective For the annual rate credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +4.5% per annum.	Investment objective For the annual rate of earnings credited to members to have a reasonable probability of exceeding the change in the Consumer Price Index by +5% per annum.
Target asset allocation International Shares 	Target asset allocation International (Emerging Markets) Shares 
Suggested minimum time horizon At least 10 years	Suggested minimum time horizon At least 10 years
Compound average return over 5 years (2008–2012 Financial Years) -3.43%	Compound average return over 5 years (2008–2012 Financial Years) N/A [^]
Risk factor Risk Band  HIGH 6	Risk factor Risk Band  HIGH 6

MEASURING RISK

A standard risk measure for investment options has been developed for super funds to make it easier for you to compare investments options (both within and across super funds). The Standard Risk Measure is based on industry guidance to allow you to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period. There are seven risk bands and they are as follows:

RISK BAND	RISK LABEL	ESTIMATED NUMBER OF NEGATIVE ANNUAL RETURNS OVER ANY 20 YEAR PERIOD
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low to medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium to high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or greater

The Standard Risk Measure is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than you may require to meet your objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return.

You should still ensure you are comfortable with the risks and potential losses associated with your chosen investment option(s).

The use of the Standard Risk Measure is endorsed and strongly recommended by the Australian Prudential Regulatory Authority (APRA), Australian Securities and Investments Commission (ASIC), Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC) for all Australian super funds.

[^] These options did not exist prior to March 2011, hence no rates are shown.

* The frequency of a negative return is based on the standard Risk Measure Guidance for trustee's recommended by APRA, ASIC, ASFA and FSC and is explained on this page.

BUSSQ INVESTMENT RETURN HISTORY

Investment Option		CREDITING RATE FOR THE YEAR ENDED 30 JUNE					COMPOUND AVERAGE RETURN OVER 5 YEARS % p.a.	COMPOUND AVERAGE RETURN OVER 3 YEARS % p.a.
		2012 %	2011 %	2010 %	2009 %	2008 %		
PREMIXED								
Defensive	Super	4.52	7.54	8.25	-6.75	1.40	2.85	6.76
	Pension	4.87	8.68	8.35	-6.77	2.40	3.35	7.29
Balanced Growth	Super	1.00	9.28	9.37	-12.39	-3.91	0.32	6.47
	Pension	2.21	10.56	8.67	-11.86	-4.74	0.61	7.09
High Growth	Super	-0.33	11.77	10.29	-13.27	-7.47	-0.28	7.10
	Pension	0.01	13.29	10.20	-13.47	-8.42	-0.21	7.68
SINGLE ASSET CLASS								
Cash	Super	4.59	5.03	3.91	2.87	4.51	4.18	4.51
	Pension	5.41	5.95	4.67	3.27	6.73	5.20	5.34
Diversified Fixed Interest	Super	7.93	6.62	13.23	4.24	4.89	7.34	9.22
	Pension	9.37	7.84	16.22	4.13	7.19	8.88	11.08
Australian Shares	Super	-6.23	14.93	13.57	-15.97	-11.66	-1.92	6.93
	Pension	-6.69	16.73	14.84	-18.09	-13.15	-2.31	7.75
Australian (Larger Company) Shares	Super	-5.01	*	*	*	*	*	*
	Pension	-1.83	*	*	*	*	*	*
Australian (Smaller Company) Shares	Super	-7.14	*	*	*	*	*	*
	Pension	-8.45	*	*	*	*	*	*
All Shares	Super	-4.90	*	*	*	*	*	*
	Pension	-4.52	*	*	*	*	*	*
International Shares	Super	5.26	5.40	6.62	-11.81	-19.49	-3.43	5.76
	Pension	5.69	6.11	8.99	-14.97	-20.11	-3.65	6.92
International (Emerging Market) Shares	Super	-4.63	*	*	*	*	*	*
	Pension	-5.37	*	*	*	*	*	*

Note: All rates are after tax and other management costs. These are shown in the BUSSQ *Product Disclosure Statement* (PDS) and your *Annual Member Statement*.

The Single Asset Class options (Diversified Fixed Interest, Australian Shares, Australian (Larger Companies) Shares, Australian (Small Companies) Shares, All Shares, International Shares and International (Emerging Markets) Shares) are only available to members of the BUSSQ Premium Choice and Pension Choice divisions.

* Australian (Larger Companies) Shares, Australian (Small Companies) Shares, All Shares, International (Emerging Markets) Shares have only been available since March 2011.

For more information about *Member Investment Choice*, call BUSSQ on 1800 MY BUSSQ (1800 692 877) and speak to a professionally qualified financial planner who can assist you to make your investment decisions at no extra cost. (See page 16 for more information).



BUSSQ INVESTMENT MANAGERS

INVESTMENT MANAGERS	JUNE 2012 %
AUSTRALIAN SHARES	
Contango	0.8
Ellerston Capital	5.3
Hyperion	4.7
Macquarie	5.4
Perpetual Small Cap	2.9
Plato 130/30 Fund	2.8
Warakirri New Dimension	3.4
AUSTRALIAN PRIVATE EQUITY	
ING PCF Fund No 3	0.9
ISH	0.0
ME Bank	0.1
TPCG II	0.9
TPCG – PCU III	0.4
Quay Australia	1.9
INFRASTRUCTURE	
Energy Infrastructure Trust	1.2
IFM International Infrastructure	1.2
Macquarie GIF III	1.3
TPCG Infrastructure Units	4.9
TPCG PCU	2.3
INTERNATIONAL SHARES	
AQR Long/Short	2.1
Independent Franchise Partners	6.5
Lazard Emerging Markets	1.9
Lazard Global Infrastructure	2.1
Orbis Global Equity	4.0
Platinum Asia Fund	1.6
Turner Global Growth	2.5
INTERNATIONAL PRIVATE EQUITY	
BAA Co-Investment	0.1
Newbury Equity	0.3
Oaktree Principal Fund	0.6
Rho	0.6
Siguler Guff DOF	0.8
Wilshire Aust. Private Mkts	0.8

INVESTMENT MANAGERS	JUNE 2012 %
FIXED INTEREST	
CFS Fixed Interest	4.9
IFM SLT	0.6
PIMCO Fixed Interest	5.1
ABSOLUTE RETURNS	
BAA	0.0
PROPERTY	
AMP Core Property Portfolio	1.6
BUSSQ Property Trust	0.8
CFS Diversified Property Trust	1.1
Fortius Active Property Trust	2.0
Lasalle Aust. Core Plus	1.8
Trinity CDT	0.1
QIC Property Fund	4.3
AGRICULTURE	
Macquarie Pastoral Fund	2.2
Stafford International Timberland Fund	0.8
OPPORTUNISTIC DEBT	
BCA Global Loan Fund	1.3
Westbourne Yield Fund No. 1	1.9
CURRENCY HEDGE	
TGM	0.1
CASH	
CFS Cash Fund	0.0
Residual Cash	2.6
Term Deposits	4.5
TOTAL	100%
TOTAL	\$2,150,234,738

ABOUT YOUR INVESTMENTS

WHICH OPTION ARE YOU INVESTED IN?

Your *Annual Member Statement* shows which options or mix of options your super is currently invested in. You can also check this at any time using **MemberAccess** via BUSSQ's website **bussq.com.au**, or alternatively you can call BUSSQ on **1800 MY BUSSQ (1800 692 877)**.

WHICH OPTIONS CAN I CHOOSE FROM?

During the period 1 July 2011 to 30 June 2012 members in the Employer Sponsored Fund were able to invest in: Cash, Defensive, Balanced Growth and High Growth options. Members in the Premium Choice and in a BUSSQ Pension can additionally invest in: Diversified Fixed Interest, Australian Shares, Australian (Larger Companies) Shares, Australian (Small Companies) Shares, International Shares (Hedged), International (Emerging Markets) Shares and All Shares.

SWITCHING YOUR INVESTMENT STRATEGY

BUSSQ gives you the flexibility to switch your investment option, or mix of options, at any time. There is no charge to change your investment options. Unit prices are declared weekly. All switch requests received in the period 6.01pm Friday to 6pm the next Friday (^AEST/^AEDT), will be processed with an effective date as at the next Wednesday, following the declaration of the weekly unit price. There may be a delay if a public holiday falls on the Monday or Tuesday. There are two ways to change your investment selection:

1. Online by logging into **MemberAccess** on **bussq.com.au**.
2. Completing a *Member Investment Choice* form. This form can be obtained on the BUSSQ website **bussq.com.au**, or by phoning BUSSQ on **1800 MY BUSSQ (1800 692 877)**.

If you switch using a *Member Investment Choice* form, you will receive a letter confirming your switch once your form has been processed. Please read it carefully to verify your investment switch has been actioned in accordance with your instructions. Should you identify an issue with your investment switch, or you do not receive a confirmation letter, please contact us immediately on **1800 MY BUSSQ (1800 692 877)** to confirm your switch instruction.

If you switch online, you will receive confirmation that your instruction has been submitted on the screen once you click on the confirm button.

Investment choices made on a *Membership Application* form will not be subject to the weekly switching cycle procedure, and will be actioned using the unit price(s) in force at the time of processing, as per all other applications and redemptions. We cannot accept investment switch requests received verbally or in written correspondence. The Trustee does not accept verbal notifications on notifications not done in the prescribed manner.

Switches must be made by using one of these two options:

- On-line through **MemberAccess**, or
- By completing the *Member Investment Choice* form

You will receive a letter of confirmation of your switch following the receipt of your *Member Investment Choice* form. You can request a *Member Investment Choice* form from BUSSQ on **1800 MY BUSSQ (1800 692 877)** or you can download a form from **bussq.com.au**.

^AEST = Eastern Standard Time (during winter, eg 6pm in QLD)

^AEDT = Eastern Daylight Time (during summer, eg 5pm QLD)

INTERNATIONAL SHARES OPTIONS

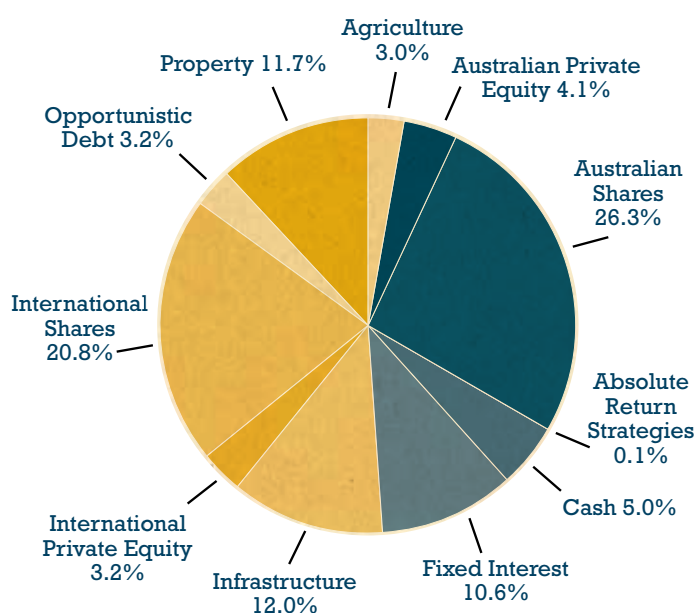
Following a review of BUSSQ's investment options, it was decided that merging the 'Hedged' and 'Unhedged' International Shares options would provide better results for members. This was completed as at 1 June 2012.

WHO HELPS BUSSQ INVEST?

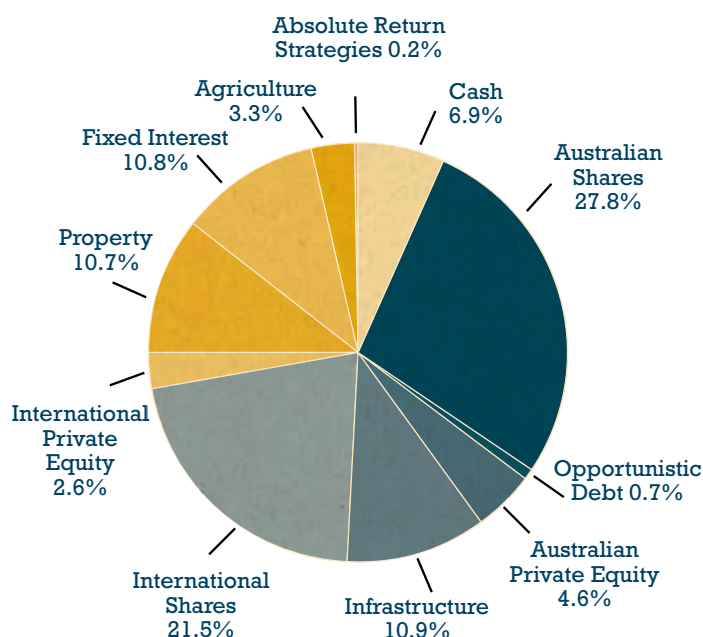
The Trustee has responsibility for the Fund's investments, within the requirements of the *Superannuation Industry (Supervision) Act 1993*.

The Trustee employs a professional investment adviser, Frontier Advisors to assist it in meeting this responsibility. At 30 June 2011 and 30 June 2012, the total assets of BUSSQ were actually invested as follows:

30 June 2012



30 June 2011



OTHER MANAGEMENT COSTS

The management fees applicable to each of BUSSQ's investment options for the year ending 30 June 2012 are as follows (these fees include GST attributable to investment costs):

PRE MIXED	
Defensive	0.62%
Balanced Growth	0.81%
High Growth	0.85%
SINGLE ASSET CLASS	
Cash	0.14%
Diversified Fixed Interest	0.39%
Australian Shares	0.56%
Australian (Larger Companies) Shares	0.55%
Australian (Small Companies) Shares	0.62%
All Shares	0.81%
International Shares	1.05%
International Shares (Emerging Markets)	1.37%

These fees are deducted before unit prices are declared. Investment earnings applied to members' accounts are net of other management costs. For further details, please refer to the BUSSQ *Product Disclosure Statement (PDS)*.

THE BUSSQ POOLED SUPERANNUATION TRUST (PST)

Most investments of BUSSQ are made via the BUSSQ PST. The Trustee of BUSSQ is also the Trustee of the BUSSQ PST. No other entities invest money in the BUSSQ PST.

OTHER INVESTMENT INFORMATION

DERIVATIVES

The Trustee has not, and does not, intend to invest directly in derivatives. However, the Fund's investment managers have discretion to invest in derivatives under their existing investment arrangements with the Fund.

RESERVING POLICY

For the 2011/2012 financial year, the Trustee maintained an administration reserve with its optimum level around 0.5% of members' funds. From 30 June 2012, the optimum level will continue to be 0.5%. Included in this optimum level will be an Operational Risk Reserve of 0.25%. The purpose of the reserve is to fund contingency expenses, such as taxation adjustments and other calculation variances. As a result, the administrative reserve can vary from the optimum level. Reserves will be maintained in a Reserve Account.

The reserve account is maintained from:

- Any excess of investment earnings over returns credited to members accounts, and
- Any surplus of fees above the Fund's operating costs.

The following table summarises the movement in reserves over the past three years:

BALANCE AS AT 30 JUNE	
2012	\$1,931,635
2011	\$4,086,793
2010	\$20,773,161

WEEKLY UNIT PRICES

How the unit value is determined

The unit value is determined by taking into account the change in value of investments within the relevant investment option and deducting the investment and operations management charges and tax. The unit price is currently calculated weekly. However, in future the unit price may be calculated more frequently and you will be advised beforehand.

In times of high volatility, the Trustee reserves the right to calculate units more frequently or suspend the calculation of units.

Will the value of units always increase?

The nature of investment markets means that the value of units can rise or fall. The unit price reflects the performance of the investments in the option(s) chosen, after any investment charges have been deducted. That is why it is important for members to choose an investment option that they feel comfortable with, as different options have different levels of volatility. Financial advice is available if members require assistance.

When a member makes withdrawals from an account, this means they are really withdrawing a number of units.

LABOUR STANDARDS AND ENVIRONMENTAL, SOCIAL AND ETHICAL CONSIDERATIONS

Currently BUSSQ does not take labour standards or environmental, social or ethical considerations into account when selecting, retaining or redeeming the investments of BUSSQ.

Investments and investment managers are selected purely on their ability to contribute toward the achievement of BUSSQ's investment objectives.

The BUSSQ Board is in the process of reviewing their policies and any changes will be advised to you in member communications.

BUSSQ FINANCIAL STATEMENTS

BUSSQ'S ABRIDGED FINANCIAL INFORMATION OPERATING STATEMENT

Crowe Horwath chartered accountant has audited BUSSQ's financial accounts. The Trustee is satisfied that the audited abridged financial accounts summarised below represent a true and accurate record of BUSSQ's financial position.

OPERATING STATEMENT	30 JUNE 2012 \$	30 JUNE 2011 \$
Revenue – Investments		
Interest on Cash at Bank	331,594	268,341
Interest Investments	697	—
Distributions	1,340,568	—
Changes in Net Market Values	23,458,904	148,570,733
Investment Expenses	—	—
Total Investment Revenue	25,131,763	148,839,074
Revenue – Contributions		
Employer	227,606,312	207,873,198
Member	23,857,929	27,666,248
Transfers from other Superannuation Funds	51,579,280	44,636,607
Total Revenue – Contributions	303,043,521	280,176,053
Revenue – Other		
Proceeds from Reinsurance	24,622,725	28,006,356
Sundry Income	(19,055)	537
Claims Revenue	3,100	2,870
Total Revenue – Other	24,606,770	28,009,763
Total Revenue	352,782,055	457,024,890
Expenditure		
Insurance	25,474,104	24,621,577
Administration & Other Operating Expenses	11,311,095	10,211,745
No TFN Tax	48,509	(81,026)
Surcharge	(6,051)	(6,034)
Total Expenditure	36,827,657	34,746,262
Benefits Accrued Before Tax	315,954,398	422,278,628
Income Tax Expense	29,117,226	25,944,505
Benefits accrued after tax	286,857,172	396,334,123

STATEMENT OF FINANCIAL POSITION

	30 JUNE 2012 \$	30 JUNE 2011 \$
Investments	2,161,383,223	2,037,450,476
Other Assets		
Cash at Bank	18,814,809	10,182,686
Contributions Receivable	12,541,217	11,798,435
Insurance Proceeds Receivable	—	—
Deferred Tax Assets	399,781	358,095
Other Receivables	416,018	240,072
Fixed Assets	709,269	690,612
Total Other Assets	32,881,094	23,269,900
Total Assets	2,194,264,317	2,060,720,376
Liabilities		
Income Tax Payable	28,576,218	25,274,880
Deferred Tax Liabilities	1,820,902	1,695,134
Accounts Payable	3,393,646	2,584,376
Benefits Payable	7,491,376	8,073,725
Total Liabilities	41,282,142	37,628,115
Net assets available to pay benefits	2,152,982,175	2,023,092,261
Represented By:		
Liability for Accrued Benefits		
Members' Funds	2,151,050,540	2,091,005,468
Reserves	1,931,635	4,086,793
Liability for Accrued Benefits	2,152,982,175	2,023,092,261

OTHER INFORMATION ABOUT BUSSQ

ELIGIBLE ROLLOVER FUND

If we do not receive contributions for more than six months and you have less than a certain amount in your account, we will write to you (the amount will vary each year depending on the Fund and market conditions but will be less than \$1,000). You will be given the option of rolling over your account into another superannuation fund or having your account transferred to Australia's Unclaimed Super Fund (AUSFund). On transfer to AUSFund you will no longer be a member of BUSSQ. The fees and benefits you receive will be under the rules and regulations of AUSFund. You should be aware that the previous selections of investment choice will not apply and that your insurance will cease.

Contact details are as follows:

Australia's Unclaimed Super Fund (AUSFund) Administration

PO BOX 2468

Kent Town SA 5071

Phone 1300 361 798

Fax 1300 366 233

If you rejoin BUSSQ, your benefit may be automatically transferred to BUSSQ.

COMMISSIONS

No commissions are payable by BUSSQ to any financial planner for advice to use any product in the BUSSQ portfolio.

FEES AND OTHER COSTS

BUSSQ's Product Disclosure Statements (PDS) give full explanations of all fees and other costs that you may be charged. Please be sure to read the PDS applicable to your membership. Current PDS's are available on our website at bussq.com.au or we can mail one to you at your request. Fees and costs may be deducted from your account, from the returns on your investment or from the Fund assets as a whole. Taxes and insurance costs are also set out in the PDS. BUSSQ is run as a profit for members fund which means that all profits are returned to members. Any fee increase will only be required to cover the costs of running the Fund.

OTHER DIRECT CHARGES AGAINST MEMBERS' ACCOUNTS

Contributions tax

Employer contributions and voluntary contributions for which members claim a tax deduction are taxed at 15 per cent. This tax is deducted from members' accounts at the end of each relevant month. When the Fund calculates the overall contributions tax to pay to the ATO, administration fees and insurance premiums are claimed as a deduction. The benefit of this is passed on to all members when setting the administration and insurance deductions.

Superannuation surcharge tax

The surcharge was abolished effective 1 July 2005.

However, the Fund will continue to receive surcharge assessments from the Australian Taxation Office (ATO) in respect of liabilities that relate to financial years prior to 1 July 2005. As with past practice, the Fund will debit any surcharge amount from members' accounts on receipt of surcharge assessments from the ATO. Any amounts paid to the ATO are deducted directly from your account and will be shown on your Annual Benefit Statement.

OBJECTING TO YOUR ASSESSMENT

If you have a complaint about any information that the Fund sends to the ATO, you should firstly make a formal complaint in writing through the Fund's enquiry and complaints procedure (please refer to page 22 for contact details).

If you have an objection to a surcharge tax assessment, you can lodge an appeal with the ATO by calling **13 10 20**. If your complaint cannot be resolved to your satisfaction, you can then lodge a complaint with the Superannuation Complaints Tribunal (SCT).

The SCT is an independent body set up by the Federal Government to assist members in resolving complaints. The SCT can only assist you after you have first attempted to resolve your concern with BUSSQ. You can contact the SCT on **1300 884 114**.

As well as this Annual Report, a range of information about BUSSQ is available to you including your Annual and Mid-year Member Statement, the BUSSQ Product Disclosure Statements (PDS), the Trust Deed, the Fund's Risk Management Plan and the latest audited BUSSQ Accounts and Auditor's Report. If you or your beneficiaries would like a copy of these documents, or if you need more information about your benefits, BUSSQ will be pleased to help.

WHAT TO DO IF YOU HAVE ANY QUESTIONS OR COMPLAINTS

BUSSQ can help if you have a question about your super. If you are not happy with any aspect of BUSSQ and wish to make a formal complaint, you should write to:

The Complaints Officer
BUSSQ
GPO Box 2775
Brisbane QLD 4001

The Complaints Officer will investigate your complaint on your behalf and write to inform you of the results of that investigation within 90 days.

If the matter is not resolved to your satisfaction, you may appeal to the Superannuation Complaints Tribunal (SCT). The SCT is an independent body set up by the Government to help members or their beneficiaries resolve superannuation complaints. It is a free service. Before you contact them, however, you must first try to resolve the issue through BUSSQ and the Trustee.

The SCT will only handle certain types of complaints and time limits may apply for lodging certain types of complaints. If the SCT accepts your complaint, it will try to help you and the Trustee reach a mutual agreement through conciliation. If this is not successful, the SCT will make a decision that is binding on all parties.

For more information on this process and to find out whether the tribunal can handle your complaint, you should first call the SCT on **1300 884 114** (for the cost of a local call) or write to the:

Superannuation Complaints Tribunal
Locked Bag 3060
GPO MELBOURNE VIC 3001

Email info@sct.gov.au
or visit the SCT website at sct.gov.au

ARREARS POLICY

The Fund takes its responsibility to ensure that members receive their legislated or Enterprise Bargaining Agreement (EBA) entitlements very seriously. The Fund uses a process of reminder letters and telephone calls to follow up employers who have missed contributions. If contributions remain unpaid, the Fund refers the matter to either the relevant union where an EBA is in place, or to you, so that you can make a complaint to the Australian Taxation Office. The Fund will also take legal action against employers where applicable. The Fund also has a service to assist members to follow up unpaid superannuation. Please call the Fund office on **(07) 3369 1111** if you require assistance.

BUSSQ PROTECTS SMALL ACCOUNT BALANCES

In accordance with the Government's member protection legislation, the administration fee charged in any one year on account balances of less than \$1,000 cannot exceed the earnings credited in that year. The only exception occurs when BUSSQ's total administration expense for the year is greater than the total investment earnings; in which case, small member accounts may be debited up to \$10 to help pay for the operating costs of the Fund.

Contributions tax, insurance premiums (where appropriate) and any superannuation surcharge are still deducted from account balances of less than \$1,000.

PRIVACY STATEMENT

BUSSQ respects the privacy of individuals.

Protecting personal information has always been important to us, but now the law requires that personal information is protected. The Commonwealth Privacy Act, in accordance with National Privacy Principles, determines how we must handle personal information.

This document is a summary of BUSSQ's policy on the management of personal information about members.

BUSSQ has appointed a specialist Administrator and a group life insurer to provide services to the Fund. These service providers are authorised to use personal information only to administer contracted services, and are required to treat that information in the strictest confidence.

The personal information collected by BUSSQ is generally the member's name and address and other contact details, date of birth, occupation, Tax File Number (if the member has chosen to quote it) and union membership (if the member has chosen to supply it). BUSSQ normally collects this information through *Member Applications* and other forms, but may also collect information from a member's employer. This information is needed to process each member's application and administer their benefits. Over time this information is supplemented with financial and other information necessary to administer members' accounts.

When assessing a member's eligibility for insurance cover or in assessing an insurance claim, additional information may be collected from medical practitioners and from current and previous employers. Information collected for insurance purposes will normally only be disclosed to the Fund's insurer. However where a member may make a total and permanent disablement claim, information might then be disclosed to medical practitioners and other experts nominated by the Fund's insurer.

In addition, if there is any dispute about a member's entitlement, BUSSQ or the administrator or the insurer may disclose information about the member to other advisers (for example, legal advisers).

A significant number of members of BUSSQ are also members of Building Employees Redundancy Trust (BERT) and Construction Income Protection Queensland (CIPQ). BUSSQ conducts a database matching process with BERT and CIPQ twice yearly to ensure each organisation has the most up-to-date address for people who are members of more than one of them. Where the database search shows a different address for the same person, each organisation adopts the most recent address. The database matching process means that each member's address on BUSSQ's records is disclosed to BERT or CIPQ.

BUSSQ believes it is important that contributions are paid regularly and any late payments are identified so steps can be taken to recover late contributions. As part of the process of monitoring contributions, BUSSQ from time to time, supplies Fund Sponsors with information about the names of members employed by particular employers who are working on sites where an award, industrial agreement or enterprise bargain agreement is in place as well as the amount of contributions that have been made for them over a period of time.

BUSSQ also has obligations under Australian Government Anti-Money Laundering and Counter-Terrorism Financing provisions and may be required to provide information about your account to AUSTRAC. Should this be the case, we are unable, by law, to advise you that this has occurred.

We may use your information to tell you about products and services offered to BUSSQ members by other companies.

PRIVACY STATEMENT (CONTINUED)

Your information may be used by BUSSQ to enable us to inform you about new and existing products and services that will enhance our relationship with you.

BUSSQ may pass information to Money Solutions Pty Ltd for the purpose of letting you know about products or services that might better serve your financial, superannuation or retirement needs.

If you provide us with your address or email address, we may use it to send our regular communications such as updates on new and existing products and services. If you do not wish to receive any information about the services and products offered by BUSSQ or other companies, or if you previously expressed a preference and now wish to change it, call BUSSQ on **1800 MY BUSSQ (1800 692 877)**, or use our email facility on the website.

TRUST DEED

The Trust Deed is a legal document that sets out how the Fund is to be operated. The Trust Deed must also operate within the superannuation legislation. In the last year there have not been any amendments to the Trust Deed that have adversely affected member benefits.

TEMPORARY RESIDENTS DEPARTING AUSTRALIA

From 1 July 2002, if you entered Australia on an eligible temporary resident's visa and have subsequently permanently departed Australia, you are able to claim payment of any superannuation you may have accumulated. You are unable to apply for the payment of your benefit until after you have permanently departed Australia. Tax will be deducted before payment of your benefit.

If you do not claim your monies within six months of leaving Australia or expiry of your visa, we are required to transfer the monies to the Australian Taxation Office (ATO). The ATO will not pay interest on these monies. Once your monies have been transferred to the ATO, you must contact the ATO should you wish to make a claim. Under relief granted by the Australian Securities and

Investments Commission (ASIC), BUSSQ is not obliged to advise you when monies have been transferred or provide an exit statement.

Australian citizens who permanently depart Australia are not eligible to claim their benefits under this condition. New Zealand citizens who have been working temporarily in Australia are also not eligible when they leave Australia.

Further information regarding this can be found on the ATO website (ato.gov.au).

TERMINAL ILLNESS DEFINITION

From 1 January 2012, the definition of a Terminal Illness will be:

To qualify for a Terminal Illness benefit you must be suffering from an illness or injury which in the opinion of two medical practitioners (one which the Insurer may elect and require to be a specialist physician) is likely to lead to your death within 12 months of the date of written certification, despite reasonable medical treatment.

The Terminal Illness benefit is the lesser of:

- The Death benefit, or
- \$500,000.

If your Death benefit is greater than \$500,000, the balance of the benefit is payable upon your death, as long as:

- Your death occurs before you attain age 70
- Premiums have continued to be paid for the reduced insured benefit
- The policy is in force.

FINANCIAL SERVICES GUIDE

WHAT YOU SHOULD KNOW ABOUT THIS GUIDE

This Financial Services Guide (FSG) provides you with information about BUSS(Queensland) Pty Ltd, BUSSQ and its representatives, so that you can decide whether to use the financial services we provide.

The financial services provided by BUSSQ may include personal or general advice on:

- Rolling over superannuation benefits
- Salary sacrifice
- Voluntary contributions
- Member investment choice
- Insurance benefits
- Account based pension
- Spouse contributions
- Superannuation legislation
- Tax on superannuation, and
- Other superannuation issues.

Before making any decisions to acquire a BUSSQ product, you should read the Product Disclosure Statement (PDS) and/or obtain professional financial advice. The PDS provides information about the benefits, including fees and risks, associated with that product.

WHAT IS GENERAL ADVICE?

General advice is advice that does not take into account your individual objectives, financial situation or needs. You should assess your own financial needs and/or obtain advice from a properly qualified professional before acting on general advice.

WHAT IS PERSONAL ADVICE?

Personal advice is advice that does take into account your individual objectives, financial situation and future needs. We will provide you with a Statement of Advice (SOA), also known as a financial plan.

We will always tell you about:

- Any fees that will be paid in dollar amounts, in relation to a product we recommend.
- Any limitations on the advice we give you.

When we recommend a particular financial product, we will always provide a PDS to allow you to make an informed decision.

WHAT IS THE COST?

The cost of providing general or personal advice is included in the BUSSQ administration fees. There are no additional fees or charges. As BUSSQ is an industry super fund, all profits go to the members and not to shareholders.

Our representatives are salaried employees and are not paid any commissions for providing services to you. This means that we are able to maintain low fees. BUSS(Queensland) Pty Ltd directors and our representatives do not receive hard or soft dollar benefits as a direct result of providing advice to you.

BUSS(Queensland) Pty Ltd directors do not receive commissions or bonuses as a result of the services offered to you by our representatives. Any surplus generated from fees or charges are retained by the Fund to be used for the benefit of members.

BUSSQ does not pay any commissions to any third party who may refer you to BUSSQ.

MEMBER COMPENSATION ARRANGEMENTS

BUSSQ has in place adequate arrangements, including professional indemnity (PI) insurance, to compensate fund members or their beneficiaries for loss or damage suffered because of breaches of any relevant legislative obligations by BUSSQ or its representatives.

HOW IS MY INFORMATION PROTECTED?

The Fund respects the privacy of its members. BUSSQ only collects information that is necessary to manage your account, meet any legislative requirements and to provide you with opportunities available to you as a member. The BUSSQ Privacy Policy is available at bussq.com.au.

WHAT RELATIONSHIPS OR ASSOCIATIONS MAY INFLUENCE THE ADVICE GIVEN TO ME?

BUSSQ(Queensland) Pty Ltd directors and representatives may be members of the BUSSQ Fund. The BUSSQ Fund is an investor in ME Bank.

Master Builders Queensland Insurance Services, which is owned by Master Builders Queensland, arrange certain insurances on behalf of BUSSQ.

BUSSQ uses OnePath (a company of ANZ) for the provision of Group Life Cover.

BUSSQ has no association or relationship with any other product issuer and receives no benefit from any relationship that could influence the providing of advice.

BUSSQ(Queensland) Pty Ltd Directors may hold Directorships in funds in which BUSSQ invests.

WHAT IF I AM NOT HAPPY WITH THE ADVICE GIVEN?

Should you have a complaint about BUSSQ or one of its representatives, please contact the BUSSQ complaints office in writing.

If you are not satisfied with our response, you can contact the Superannuation Complaints Tribunal on 1300 884 114 or write to:

Superannuation Complaints Tribunal

Locked Bag 3060
Melbourne VIC 3001

Email: info@sct.gov.au, or

Website: sct.gov.au

WHO IS BUSSQ?

BUSSQ is a profit for members industry superannuation fund.

The Fund is a regulated fund under Commonwealth legislation. As a result, the Fund is able to obtain taxation advantages and can accept Superannuation Guarantee (SG) Contributions.

The Fund holds an Australian Financial Services License which allows the Fund to provide superannuation advice to retail clients.

BUSSQ offers these products:

- A superannuation accumulation fund for employees
- A superannuation accumulation fund for the self employed.
- A Transition to Retirement pension
- A Retirement pension for retirees, and
- A Term Allocated pension.

WHO IS RESPONSIBLE FOR THE ADVICE GIVEN TO ME?

BUSSQ Pty Ltd is responsible for the advice given to you. The representative assisting you is a salaried employee who is authorised to give you general or personal advice regarding BUSSQ and superannuation in general. The representative will inform you under which category they operate in terms of their advice status.

WHO CAN JOIN BUSSQ?

Anyone can join BUSSQ. This includes on site and off site workers, clerical workers, apprentices, professionals, spouses and working directors. You don't have to be connected to the building industry to join the Fund.

WHAT IF I NEED MORE INFORMATION?

Should you require information that takes into account your personal circumstances, contact the BUSSQ office. If personal advice is given, you will receive an updated Financial Services Guide, together with a Statement of Advice (SOA) setting out that advice and the reasons leading to that advice.

Before or on joining the Fund you will be provided with a Product Disclosure Statement (PDS) which will outline the product and the relevant fees.

HOW DO I CONTACT BUSSQ?

Phone: 1800 MY BUSSQ (1800 692 877)

Web: bussq.com.au

Email: super@bussq.com.au

For more contact details refer to the next page.

BUSSQ CUSTOMER SERVICE

WEB bussq.com.au

PHONE 1800 MY BUSSQ (1800 692 877)

EMAIL super@bussq.com.au

FAX 1800 508 519

POSTAL ADDRESS GPO Box 2775 Brisbane QLD 4001

CUSTOMER SERVICE TAE BUSSQ House,
Ground Floor, 52 McDougall Street Milton QLD 4064



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Registration number: R1055870
ABN 85 571 332 201
BUSSQ SPIN code: BUS0001AU

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